



EVERWIN PNEUMATIC CORP.

No. 7, Wugong 7th Road, Wufeng District Taichung, 41263 Taiwan

No: PR-220524

TEL: +886-4-2333 2999 FAX: +886-4-2333 0555 EMAIL: sales@everwinpneumatic.com

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Interview With Everwin Pneumatics

In an industry that demands reliability, EVERWIN PNEUMATICS breathes expertise through over 120 years of combined experience between the founders. EVERWIN was founded in 2012 by a group of American and Taiwanese pneumatic tool experts, with one shared goal in mind—to “build a brand the fastening industry can rely on for consistency and efficiency”. Hereafter, EVERWIN customers have profited from their trustworthy service and reliable product line.

Interview with Andy Chuang, Manager of Marketing and Sales at EVERWIN PNEUMATICS

Easy Engineering: A brief description of Everwin Pneumatics and its activities.

Andy Chuang: EVERWIN is recognized as a premier brand for industrial fastening tools and has the reputation as one of the toughest tool manufacturers. Within two years of being founded, we launched a series of industrial coil nailers that filled a longstanding need in the pallet-making industry. EVERWIN continues to produce industrial nailers and staplers; however, after having built our reputation in the industrial fastening sector, EVERWIN also entered the construction fastening sector in 2017. Through our continued innovation EVERWIN has earned back-to-back Pro Tool Innovations Awards.

E.E: What are the main areas of activity of EVERWIN?

A.C: Today EVERWIN provides a comprehensive array of high-quality pneumatic tools to serve the Pallet and Crate, Furniture, Automotive, Construction and Packaging industries. We focus in design, quality control, assembly, and aftermarket solutions. EVERWIN is unique that we have flexibility in that we can fill containers for larger orders or even provide customized tools. We are big enough to serve, yet small enough to care.

E.E: What's the news about new products?

A.C: Lately we have been developing our automation tool line. Automated solutions allow productivity around the clock. In response to close observation of user habits in different applications, EVERWIN released our FN1850 18-gauge brad nailer and FS9040 narrow gauge crown stapler. The longevity of these tools matched with EVERWIN's industry leading control

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valves, offers an immediate upgrade to automation users that are looking to boost efficiency while minimizing maintenance rates.



FN1850 18-gauge brad nailer



FS9040 narrow gauge crown stapler

E.E: What are the ranges of products?

A.C: EVERWIN offers pneumatic tools intended for many jobs and applications. EVERWIN continues to produce industrial nailers and staplers, from our series of heavy wire staplers to plier staplers and jumbo strip nailers. Our product application range from:

Pallets & Crates // Framing, sheathing & decking in general construction // Finish & wood working for fine carpentry and interior decoration // Furniture & upholstery & bedding // Manufactured/ prefabricated housing // Carton packaging // Automation.



[PN65M INDUSTRIAL 65mm Wire Coil Nailer](#)

E.E: At what stage is the market where you are currently active?

A.C: While the tool manufacturing industry is very developed, we pay close attention to user habits in different applications. We don't focus heavily on DIY market, or low-end tools, rather we have developed our reputation in the industrial manufacturing market. We try to focus on the needs of the most demanding individuals out there. With that we continue our investment in industrial automation.



[SCN51 UTILITY 50mm Wire/Plastic Coil Nailer](#)

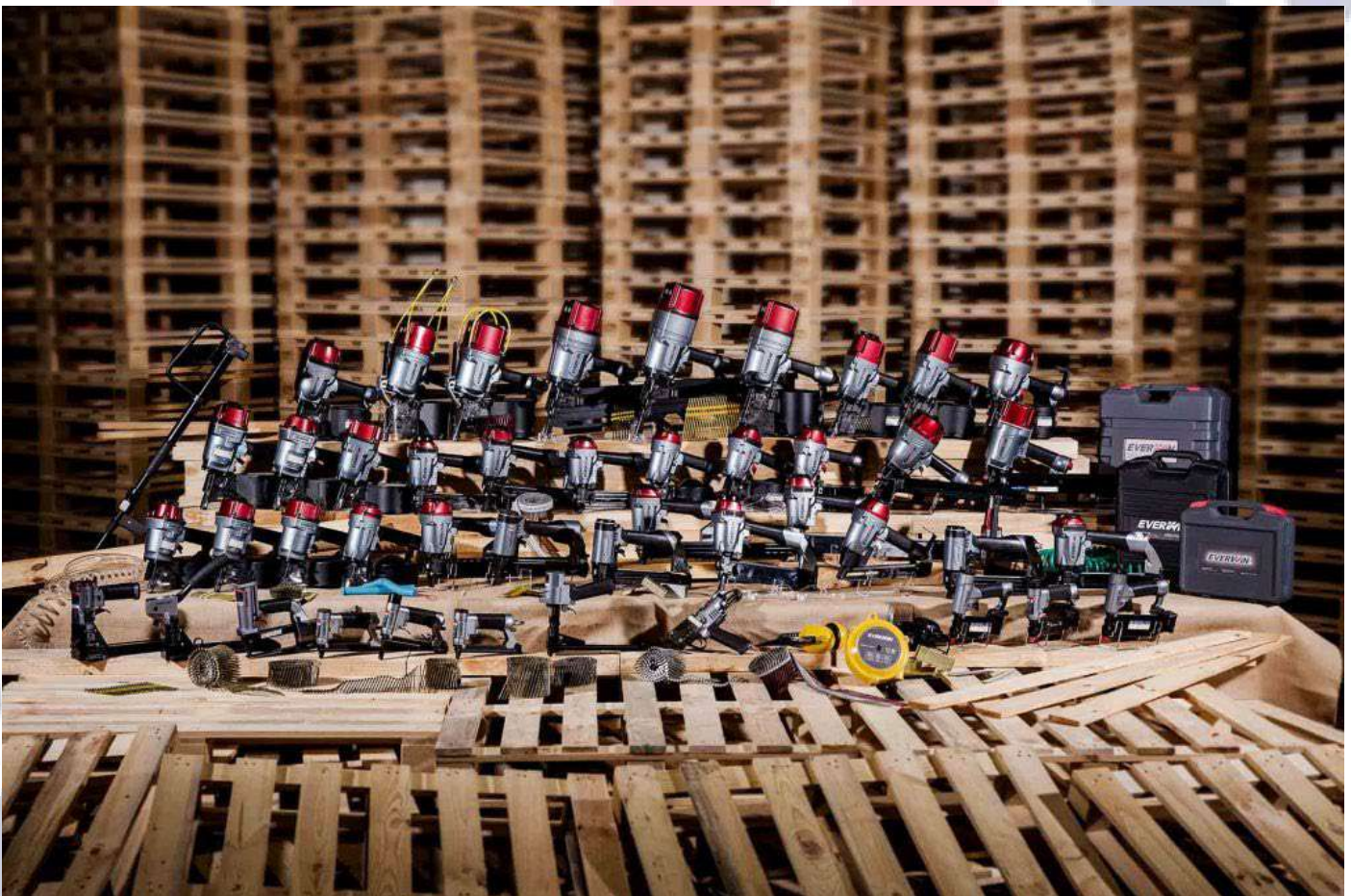
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E.E: What can you tell us about market trends?

A.C: Amidst the global health crisis, many manufacturing plants still operate below full capacity. Even before the pandemic there was an existing trend to turn to industrial robots. As the world braces for the future, we predict that the manufacturing industry's reliance on automation will only run deeper. We predict that manufacturing that involves nailing and stapling will see greater need for automation and we are prepared to satisfy this need.

E.E: What are the most innovative products marketed?

A.C: Currently the centerpiece of our innovative products is the PN70CL, an industrial pallet clinch nailer. This tool revolutionizes the way pallets are repaired. The PN70CL nailer is geared with a built-in anvil that nails are driven against, which results in nails clinched as intended in pallet repair. EVERWIN's patented ClinchArm air route ensures the anvil clamps pallet firmly before each nail is driven, resulting in an optimal clinch-yield rate. This tool boosts safety and efficiency compared to the traditional method of driving a nail through a pallet than hammering the tip with an actual hammer.



E.E: What estimations do you have for 2022?

A.C: We estimate the pandemic along with global supply chain disruptions will continue to be a driving obstacle for both industrial manufacturers. Like mentioned earlier, we see a trend for automation solutions and EVERWIN is prepared to meet this demand. In response to potential disruptions in supply chain, we have prepared a stock of 3,000 – 5,000 pieces of tools already

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assembled and ready for shipment at our facility and we continue to communicate closely with sub-vendors to ensure they can meet the demands.

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About EVERWIN PNEUMATIC

EVERWIN® was founded in 2012 by a group of American and Taiwanese pneumatic tool experts, each boasting decades of experience and success in the world of pneumatic fastening. They founded the company with one shared goal in mind— to “build a brand the fastening industry can rely on for consistency and efficiency”. EVERWIN quickly garnered recognition as a premier brand for industrial fastening tools. With strong roots in the industrial market, EVERWIN has a different take on construction nailers and staplers from most price-driven manufacturers today; and with a touch of innovation, its 2017 and 2018 product introductions earned EVERWIN back-to-back Pro Tool Innovation Awards.